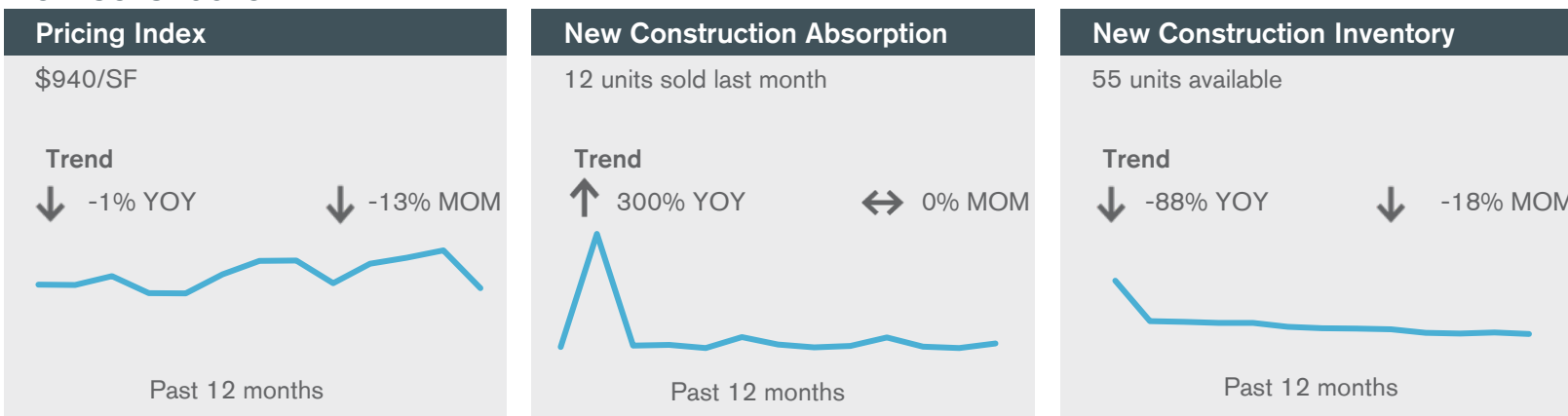




THE MARK COMPANY TREND SHEET

SEATTLE | FEBRUARY 2018

New Construction

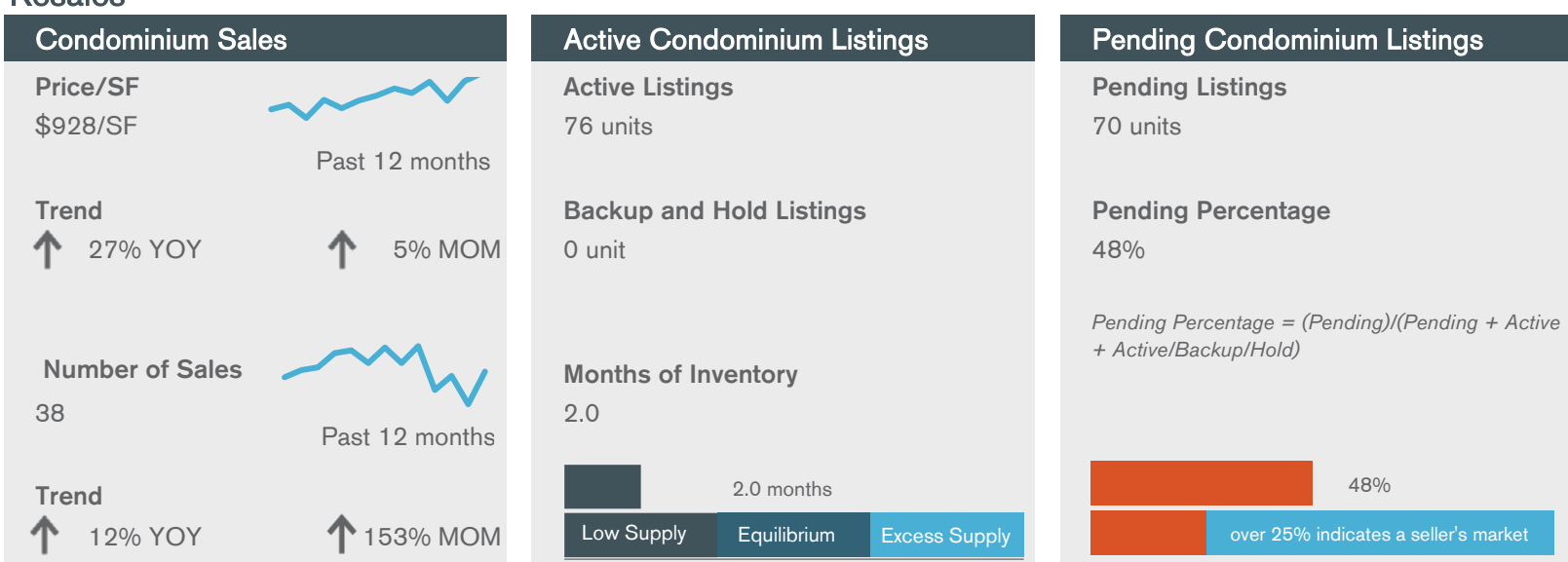


The Mark Company Pricing Index is the tool for tracking the value of a new construction condominium without the volatility of inventory changes. The Pricing Index uses a proprietary quantitative method to model the price per square foot of a new 10th floor, 1,000 SF condominium. The Penthouse Pricing Index applies the same methodology to a new 30th floor, 2,000 square foot penthouse.

Actively Selling Developments (20+ units)				
Development	Marketing Commenced	Status	Current List Prices	Approx. \$/SF
Gridiron 589 Occidental Street 107 units	October 2015	 80 sold 27 available	\$701,900 - \$961,000+	\$850
Nexus 1200 Howell Street 374 units	June 2016	 361 sold 28 available	\$1,199,950 - \$2,199,950+	\$980

Sold indicates the number of units in contract or closed. Price per square foot is based on MLS or other reported list prices or closed prices, if applicable.

Resales



The Mark Company is the authority on urban residential marketing and sales. Our method, aligning buyer insights with developer goals, delivers unbeatable results. For more information about our comprehensive scope of services, please visit www.themarkcompany.com.

Developer-driven. Buyer-centric. Smarter real estate.

