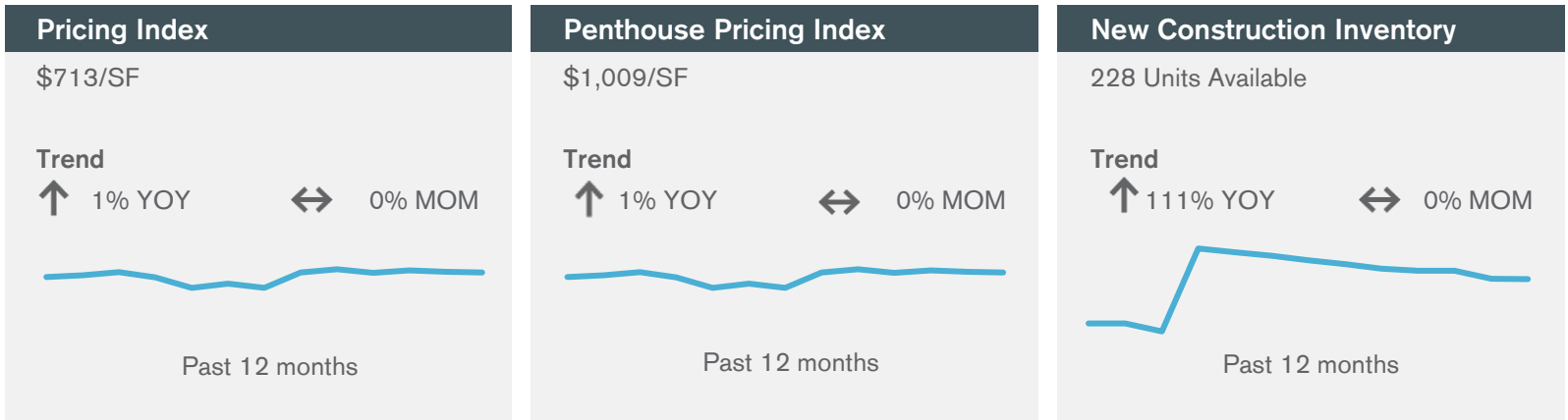


THE MARK COMPANY TREND SHEET



DOWNTOWN SAN DIEGO | MARCH 2018

New Construction



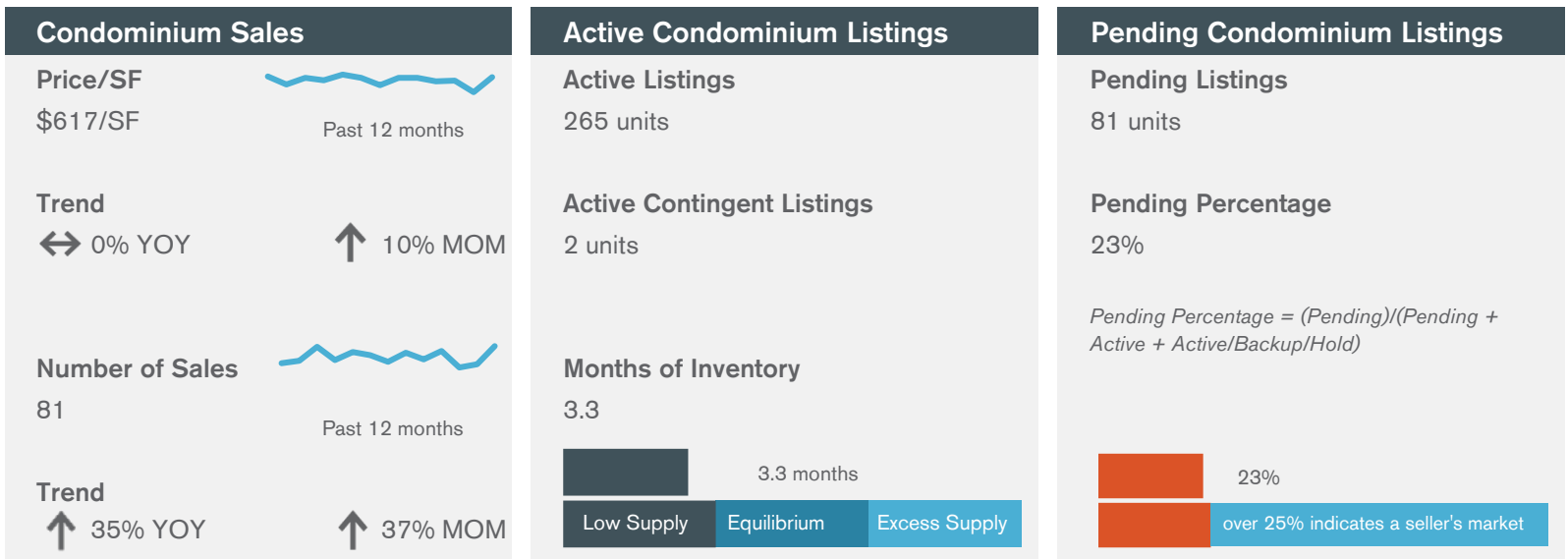
The Mark Company Pricing Index is the tool for tracking the value of a recently built condominiums without the volatility of inventory changes. The Pricing Index uses a proprietary quantitative method to model the price per square foot of a 10th floor, 1,000 SF condominium. The Penthouse Pricing Index applies the same methodology to a new 30th floor, 2,000 square foot penthouse.

Actively Selling Developments (20+ market rate units)

Development	Marketing Commenced	Status	Current List Prices	Approx. \$/SF
Pacific Gate 888 West E Street 216 units	February 2016	 148 sold 68 available	\$1,014,900 - \$4,500,000	\$1,000+
Savina 1372 Kettner Avenue 285 units	June 2017	 125 sold 160 available	\$631,000 - \$3,600,000+	TBD

Sold indicates the number of units in contract or closed. Price per square foot is based on MLS or other reported list prices or closed prices, if applicable.

Resales



The Mark Company is the authority on urban residential marketing and sales. Our method, aligning buyer insights with developer goals, delivers unbeatable results. For more information about our comprehensive scope of services, please visit www.themarkcompany.com.